

SHOALHAVEN PROFESSIONAL BUSINESS ASSOCIATION INC

Breakfast meeting

Thursday 13 April 2017 at Shoalhaven City Council

1. Welcome and Introductions

Acknowledgment to Country

Dignitaries:

- Clr Joanna Gash
- Clr patricia white
- Clr Nina Cheyne
- Lynnette Kearney (representing Ann Sudmalis, MP)

Guests

- Julie Guy – Breast cancer facilitator
- Eugenie Loissance – Pfizer
- Melissa Vine – MDV Lawyers
- Samantha Hobson – Music consultant
- Lester Radford – consultant
- Geoffrey Ellison, Jervis Bay Jervis Bay Maritime Museum
- Mark Thirlwall, The Hutong
- Elspeth Finney, RMB Lawyers

New members

- Interchange Shoalhaven – large Associate membership

2. Apologies

- Lindsey Jones - NAB
- Jane Curran - GHD
- Glenn Williams - Williams Psychology and Mind the Gap.
- Col Irwin – i Architecture
- Dayle Latham – Fairfax Media
- Jamie Bousfield – MI/Benchmarking
- Rowyn Pepper – Webics

3. Upcoming events / projects

Shoalhaven Young Professionals – Daniel Arthur

Recent events:

Thurs 13 April 2017: SYP and SPBA Horseshoe Throwing Challenge at UOW

Upcoming events:

Thurs 20 April 2017: Lunch at the Tea Club Nowra

Young Professional Mentor Program - Rhonda McGuire

- Sponsored by Southern Phones and UOW Shoalhaven
- Last Knowledge Hub on 'Negotiation' to be run by Leonie Sinclair
- Graduation will be held Friday 7 July 2017, sponsored by Bendigo Bank
- Supports Shoalhaven Education Fund

Compass and Compass + Executive Leadership Program - Rhonda McGuire

- 5 sessions held so far
- 14 businesses represented
- Guest speakers have included John Lamont, Deb Tozer and Shelley Hancock
- Celebratory lunch to be held 19 July and NSW Premier has accepted SPBA's invitation to attend and be our guest speaker

4. General Business

Membership Revision

- Revised categories and fees
- Up to date information from businesses

Building Better Regions Application - Grant Gleeson

- Application for federal funding 'Building Better Regions'
- Submission put together by a number of SPBA members

James Craig sailing - Simon Apperley

- 140 yr old sailing ship
- 66 people on board (including officer, engineer and 3 watches of 12 crew)
- Sailed to Tasmania

Minister for Indigenous Health meeting – Lynnette Kearney

- To be held in the Shoalhaven Friday 21 April 2017

5. Business Cameo – Marianne Jones, SCC Economic Development Office

Purpose: 'To do anything that will help support our businesses and encourage more businesses into the area'.

Team members : Greg Pullen, Economic Development Manager
 Marianne Jones, Economic Development Officer
 Rianna Burgess, Economic Development Administration Officer

6. Guest Speaker – Col Waller

- Secretary Treasurer - AHA NSW Branch, National Association & TAA
- Chairman - Destination NSW Sydney Surrounds South
- Chairman - Noahs Ark Centre of Shoalhaven Inc.
- Owner Licensee - Shoalhaven Heads Hotel

Mantra: 'always be yourself'

Embrace change – diversity – all people are very important

Time is our most important asset

Regional vs urban life

- Family
- Lifestyle
- Health
- Education (UOW)

- Jobs – small business
- Freedom
- Time
- Affordability
- Lessons learnt:
 - When acquiring a business, acquire the property
 - Never be afraid to sell a business, retain the property
 - Property lessons – wherever possible, never sell
 - if you are struggling, find a partner who shares the same ideals.
 - Creating & selling = wealth achievement
 - Always measure downside risk before assessing potential profits
 - Succession plans – Coopers Brewery vs Rinehart
 - Farming clients – kids who stay, kids who go
 - Encouraging kids to be responsible and themselves

An accountant must have a bottom line, but I can say, “J’ai non regrets”.

7. Next Meetings

- Committee Meeting – Thursday, 18 May 2017
- Breakfast Meeting - Thursday, 8 June 2017 (debate)