

SHOALHAVEN PROFESSIONAL BUSINESS ASSOCIATION INC

**Breakfast Meeting
13 October 2016**

Meeting commenced 7.45am

1. Upcoming events/projects

- Christmas Party – 24 Nov 2016 tour of HMAS Albatross and then dinner at Flight Deck Café in the Fleet Air Arm Museum
- Policy in the Pub – 3 November at Postmans Tavern Nowra
- SYP
 - lunch at Dish and Spoon Nowra 20 Oct
 - sunset at Drawing Room Rocks 17 Nov
 - lunch at Peckish on the Park Nowra 8 Dec
- SPBA Survey is available online and provides information on what SPBA members want. Completion date for the survey will be Friday 21 October 2016
- Business Plan review early 2017

2. Business Cameo – Paul Gillen, Specsavers Nowra

SBC Business Awards Excellence in Retail and Personal Service
Excellence in Business (20+ staff)

- 2 stores in Nowra employing 36 staff (8 optometrists)
- Business has grown 3 fold in the past 8 years

3. Guest Speaker – Robert MacDonald, MI Engineers

SBC Business Awards 2010 Business Person of the Year

- Aim to be Employer of Choice
- Training
- Supportive organizational culture
- Use 'Blue Ocean' philosophy
- Culturally diverse
- Early adopters and creators of technology
- Staff tend to stay with the company for long periods
- Currently partner with CBA to sponsor people with an intellectual disability who work with a full time sponsor.

3 aspects to the business:

- a) MI Engineering – 31 years employs 35 staff local / structural / civil work
- b) Infrastructure projects – \$20bill. Work in office currently - costing / scheduling in NSW / Aust / NZ including WestConnex, new Harbour Tunnel and work on Pacific Highway
- c) Manchester office employs 10 staff. Highways England software, re-costed /range estimating. Also work with Transport Scotland and new contract with Transport London worth \$800K over 4 years

4. **General Business**

- SEF fundraising – Night at Nowra Players in November. Contact Sue Schofield for tickets
- Nowra Riverfest and parade next weekend (22 Oct)
- SBC Golf Day at Worrigeer 18 November. Funds go to charity.
- Shoalhaven Youth Leadership forum for 65 students at Watersleigh

5. **Next Meetings** – Committee Meeting – Thursday, 17 November 2016
 - Breakfast Meeting Thursday, 9 February 2017

Meeting closed 8.23am